

INSURANCE RISK MANAGEMENT PROGRAM

This could just be YOUR FUTURE CAREER!



OFFERED BY:



Tuscola Intermediate
School District

Customizing Solutions



Frankenmuth®

INSURANCE



Get on your class schedule for next year!

For questions or to register, please contact:
Keri Severt (989) 673-5300
Placement Counselor



12 Transferable University Credits

Offered to: Tuscola ISD & Saginaw ISD Students

Your Major + This Program = Getting Hired by the High Paying Insurance Industry!

INSURANCE RISK MANAGEMENT PROGRAM

Daily Class at Frankenmuth Insurance Company HQ's



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INSURANCE RISK MANAGEMENT PROGRAM

Daily Class at Frankenmuth Insurance Company HQ's

The Classroom at Frankenmuth Mutual Insurance Company



Free
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University
Credits

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INSURANCE RISK MANAGEMENT PROGRAM

Where insurance professionals work

Free
Transferable
University
Credits

Insurance Agency

Insurance Company



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INSURANCE RISK MANAGEMENT PROGRAM



Insurance Industry Careers

Pair your major with an insurance company/agency discipline

Finance/Accounting Majors:

Controller, Accountant, Actuary, Actuarial Analyst, Accts. Pay/Rec., Payroll Financial Analyst, Investment Manager

Pre Law/Liberal Arts/Criminal Justice Majors:

Claims, Special Investigation, Attorney, Adjuster

Insurance/Business/Liberal Arts Majors:

Personal & Commercial Underwriter, Product Development, Auditor, Underwriting Assistant & Technician

Information Systems Majors:

Software Developer, Cyber Security, Programmer, Network Ad., Website Developer, Quality Assurance Analyst

Art, Business/Insurance Majors:

Filed Marketing Rep., Agent, Social Media Specialist, Graphic Designer, Communication Specialist, Web Designer

Business/Liberal Arts Majors:

Human Resources, Compliance Officer, Lobbyist, Customer Service, Project Manager

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INSURANCE RISK MANAGEMENT PROGRAM

Baby Boomers are Retiring



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In the next 10 Years,
40% of the insurance workforce will retire
FAST Career Advancement

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INSURANCE RISK MANAGEMENT PROGRAM

Job Shadows

at Frankenmuth Ins. Co. Headquarters

Sit with insurance industry professionals at Frankenmuth Insurance Headquarters – hands on learning

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INSURANCE RISK MANAGEMENT PROGRAM

Average Insurance Industry Salary in Michigan

\$ 85,000

<http://www.insurancejournal.com/magazines/features/2016/02/22/398977.htm>

School Staff,
Parents,
Students –
Please Read

Free
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University
Credit



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INSURANCE RISK MANAGEMENT PROGRAM

12 FREE COLLEGE CREDITS

- 1st Year: 3 courses = 9 Free transferable college credits
 - attend class on M, W, Th & F – *four days a week (8:30 a.m. to 10:15 a.m.)*
- 2nd Year: 1 course & modules = 3 Free transferable college credits
 - attend class on Tuesday only when you have an Insurance Industry Job

1st YEAR FORMAT – Northwood
University

Fall – Principles of Insurance

Winter – Personal Insurance

Spring – Commercial Insurance

2nd YEAR FORMAT – Northwood University

Fall & Winter – Principles of Marketing

Spring – Self Study Online Learning Modules

Free
Transferable
University
Credits

TRANSFERRING
COLLEGE CREDITS

INSURANCE RISK MANAGEMENT PROGRAM

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University
Credits



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INSURANCE RISK MANAGEMENT PROGRAM

Free
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University
Credits

Employee Presentations

Insurance Industry Professionals
Present in the Classroom



Students Gain Perspective & Understanding

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INSURANCE RISK MANAGEMENT PROGRAM

Field Trips



- Northwood University
- Rummel Insurance Agency
- The Capital
- Others

The Capital Building – Lansing, MI



Northwood University – Midland, MI



Rummel Agency – Frankenmuth, MI



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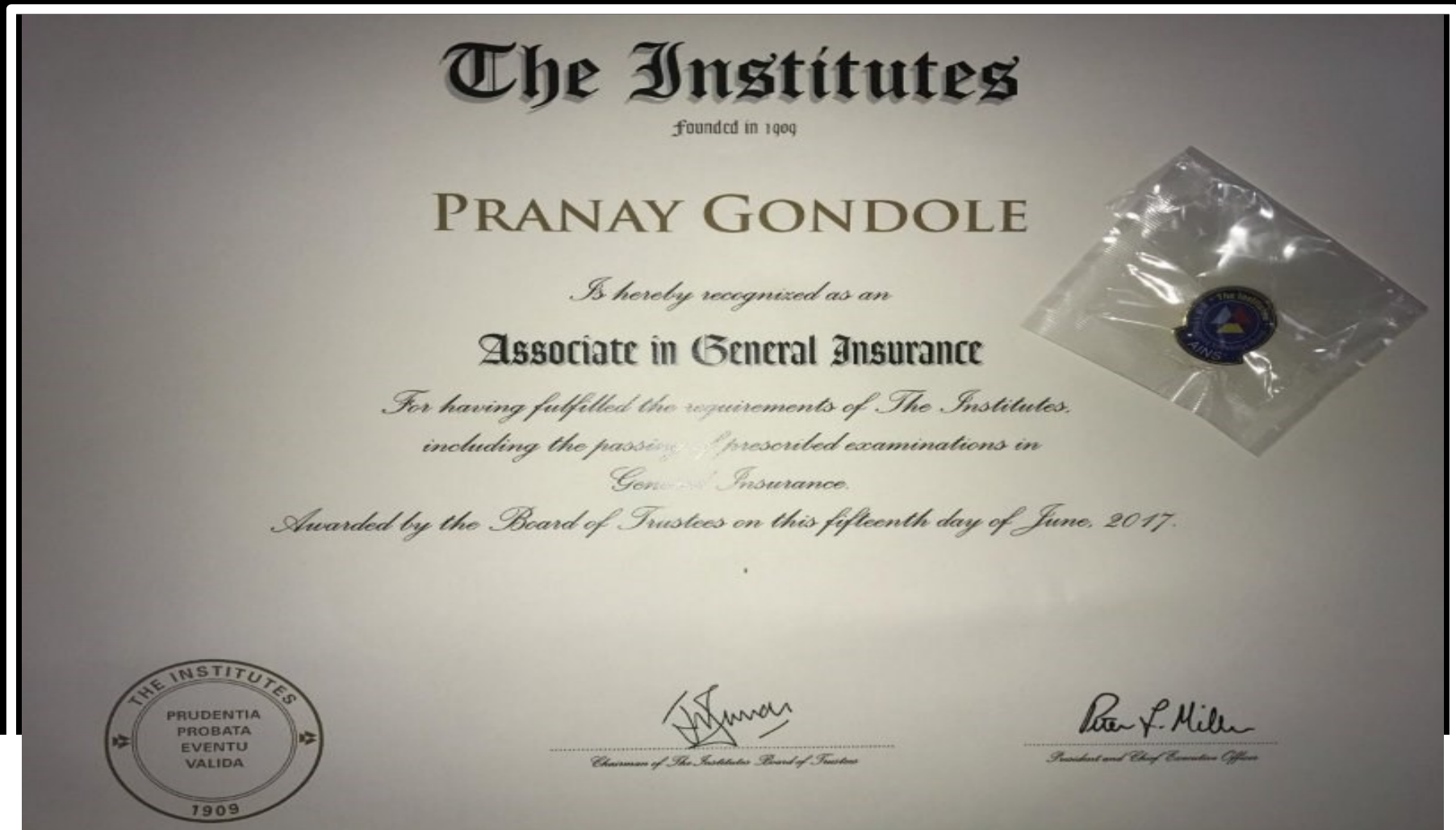
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INSURANCE RISK MANAGEMENT PROGRAM

Insurance Industry Designation

Designation initials behind your name – *Chase Everitt, AINS*

Free
Transferable
University
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INSURANCE RISK MANAGEMENT PROGRAM

Northwood University Curriculum

Your **FREE** head start on college!



Freshman Year

| First Semester | |
|---------------------------------------|-----------|
| MGT 2300 Principles of Management | 3 |
| ENG 1150 Composition I | 3 |
| MTH 1100 Finite Math OR | |
| MTH 1150 College Algebra | 3 |
| ECN 2210 Principles of Microeconomics | 3 |
| INS 1100 Principles of Insurance | 3 |
| FDN 1100 Strategies for Success | 1 |
| Semester Total | 16 |

| Second Semester | |
|---|-----------|
| ENG 1200 Composition II | 3 |
| MIS 1500 Business Productivity Software | 3 |
| ECN 2220 Principles of Macroeconomics | 3 |
| MKT 2080 Principles of Marketing | 3 |
| INS 1200 Principles of Personal Insurance | 3 |
| FDN 1200 Introduction to the Northwood Idea | 1 |
| Semester Total | 16 |
| Freshman Year Total | 32 |

Sophomore Year

| First Semester | |
|---|-----------|
| ACC 2410 Fundamentals of Financial Accounting | 3 |
| HIS 2100 Foundations of the Modern World I | 3 |
| MKT 2010 Principles of Selling | 3 |
| NSC 2100 Environmental Science | 3 |
| INS 2100 Principles of Commercial Insurance | 3 |
| Semester Total | 15 |

| Second Semester | |
|--|-----------|
| ACC 2415 Fundamentals of Managerial Accounting | 3 |
| HIS 2150 Foundations of the Modern World II | 3 |
| SPC 2050 Speech | 3 |
| INS 2500 Claims and Underwriting | 3 |
| LAW 3000 Business Law I | 3 |
| Semester Total | 15 |

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INSURANCE RISK MANAGEMENT PROGRAM

Jobs, Jobs, Jobs!

- Help with Securing Paid Summer Internship
- Some Students are Offered **School Year** Jobs at Frankenmuth Mutual Insurance Company
- Networking Opportunities
- Learn from Insurance Professionals
- A Nice Place to Work (No Weekends)
- At Insurance Companies & Insurance Agencies



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INSURANCE RISK MANAGEMENT PROGRAM



Join Next Year's Class!

Insurance Risk Management Program

- Attend Class from 8:30 a.m. to 10:15 a.m. at Frankenmuth Ins. Co.
- Free 12 Direct/Transferable Credits from Northwood University
- Field Trips
- Help Finding Paid Summer Internship and School Year Job
- AINS – Associate In General Insurance Insurance Industry Designation



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